



## Mag. Dr. Stephan PROKSCH, MAS

\*1968 in Vienna

### Contact

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### Profession

Mediator, Management Consultant, Trainer

### Present Occupation

- Managing Partner of „Trialogis Counseling and Mediation“ ([www.trialogis.at](http://www.trialogis.at))
- Trainer and coordinator of the mediation course of „Incite“ of the Austrian Chamber of Commerce / WKO ([www.incite.at](http://www.incite.at))

### Professional Focus

- Mediation and business mediation
- Organizational development and team development
- Training, especially in the field of conflict management and mediation, negotiation, team dynamics & organizational development

### Career

- 2003 until now: Managing Partner at Trialogis
- 2004 until 12: Spokesman and Representative of the “Experts Group Business Mediation” of the Austrian Chamber of Commerce
- 1998 until 03: Generali Group; responsible for inhouse conflict management and mediation and inhouse consulting;
- 1997 until 98: Siemens Nixdorf Informationssysteme AG, Department for quality management and change management

### Professional Affiliation

- Member of “ÖGGO” – Austrian Society for Group Dynamics and Organization Consulting
- Member of “VMG” – association for court annexed mediation
- Member of “partners global”, a world-wide organization to promote mediation and democratic change.

### Degree Level Education and Professional Development

- 2007 PhD at the IFF / Vienna: organizational development and conflict management
- 2001 Graduation post graduate degree in conflict management and mediation at the University of Klagenfurt
- 1996 Business administration degree, Vienna
- 1992-1993 Exchange student business administration at the University of Illinois / USA

### Publications (excerpt)

- Proksch, Stephan: Conflict Management. Springer International Publishing, Switzerland 2016
- Proksch, Stephan: Konfliktmanagement im Unternehmen. Springer Verlag, Berlin Heidelberg 2014
- Proksch, Stephan; Wurz Barbara et al: Das Ende der Eiszeit: Konfliktmanagement und Mediation in Unternehmen. WKO, 2004